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## Full Board Meeting 9am December 14<sup>th</sup> 2017 Harbor Pines Golf Club

### Attendance:

|                  |               |                |                  |                  |
|------------------|---------------|----------------|------------------|------------------|
| Alan Beatty      | Dan Brown     | Jim Drew       | Mark Ford        | Forrest Gilmore  |
| Phillip Guenther | Ellen Hohmann | Dan Kelly      | Joe Kelly        | Stephanie Koch   |
| Rich Lovering    | Terrie Lutz   | Paul McClellan | Riaz Rajput      | Candace Titanski |
| Marian Woodson   | Claire Millar | Jim Waters     | Jennifer Sosdorf | Lauren Moore     |
| Sheryl Hutchison | Jim Connett   | Fran Kuhn      | John Fata        | Dr. Barbara Gaba |
| Pat Constantino  |               |                |                  |                  |

### Minutes

The meeting was called to order at 9:25am by the Chair Riaz R. It was noted that a correction needed to be made in the previous minutes regarding Candace T. not being listed in the attendance section of the minutes; the correction will be made and will reflect the minutes dated 9/14/17. With that said the minutes were approved by Pat C. and Paul M.

### Presentations

Howard Kyle of Atlantic County Economics Alliance gave a presentation regarding the Atlantic County Economic Alliance. The Atlantic County Economic Alliance is a private sector directed, nonprofit economic development corporation that was established for business attraction, retention, and marketing efforts in Atlantic County. As Gaming Tourism is a threat to our area, Atlantic County attracts more than 25 million visitors each year in addition to 10,000 second homeowners it is time to change the culture in order to thrive. The Alliance is located in the Hamilton Mall and is aggressively reaching out to companies to employ our local residents in Atlantic County. Stockton University is instrumental in the project and its expansion plans serve as an economic driver for the region. The new Stockton University campus in Atlantic City plans to open in 2018.

Lauren Moore Jr. of the Atlantic County Economics Alliance discussed the plan to aggressively seek to have Aviation Training for our area to be located at the FAA Tech Center. This would be a great opportunity for Atlantic County. A meeting with the Philadelphia Federation will be set in hopes to gain recognition. It is important that Atlantic County create a growth zone around aviation, therefore we are working with Dr. Gaba from ACCC (Atlantic Cape Community College) to house the Aviation Academy. Joe K. added that the feasibility of this endeavor is warranted and the AC Chamber is fully committed to assist in this endeavor. According to Jim C. there are 8 million un-crafted airplanes registered this year and \$5 million was given for expansion to be completed in 2022.

Sheryl Hutchison Deputy Executive Director Governance Issues, Performance Issues, South Region Liaison briefly spoke about Life Science Bio Medical Engineering. Currently the State is focused on Pipeline careers.

### Financial Report

Mid-year reviews will be complete in the month of January. PY17 Total Revenue \$8,724,722 with a budget of \$7,989,746 and \$734,976 unallocated revenue; expenditures are at 30%. Contracts: 34,

obligations \$141,291.65, YTD reimbursement \$50,377.12 and a balance of \$90,914.53. Of this 285 enrolled, 113 completed, 19 employed, of that 18 employed in the area trained in. As of June 30<sup>th</sup> 2017 no enrollments were taken. Mark F. made a motion to accept the financial report and Dan K. seconded.

#### Chair Report

Riaz R. asked that all Board members attend the meetings as scheduled. Riaz R. will contact all Workforce Development Board Chairs to discuss views for 2018.

#### Executive Director Report

Rhonda L. reports that our performance report does not look favorable at this time however a strategy is being developed to improve our standing and Board members will be informed as to the changes being made. Trainings funds have been decreased therefor we endeavor to use funds wisely and we will work closely with vendors to ensure that funds are put to good use. We will continue to provide services to customers however everyone will not be able to receive training dollars. Joe K. interjected that Wrap Around services should assist in this area. In some cases, customers can be placed in a job and in some training is necessary. Rhonda L. continued reporting that the MOU target date is January 1, 2018 and will be sent to the State for approval. WFNJ and Out of School Contracts will go out for bid in 2018. The AC Electric MOA is now in the law dept. Funds will be given to train customers to become an employee of AC Electric. AC Electric will also cover the cost of two classes for women; these classes will cover math, CDL and line locaters keep in mind that this is a regional endeavor. Target date for classes is slated for January or February 2018. A meeting has been scheduled with Hard Rock and the new Ten Casino regarding their hiring process.

#### Committee Chair Reports

Joe K.- A meeting has been scheduled with Hard Rock and the new Ten Casino regarding their hiring process.

Membership Committee (Rhonda L.)- The committee is seeking Union Representation; Local 54 and Eastern Union is interested.

Youth Committee (Rhonda >) Mainland and Atlantic County Special Services In-School Youth contracts is focused on the academics as well as Work Readiness. The Ideal and America Works Out of School Youth contract uses the same concept. All youth between the ages of 16-24 must be deemed eligible for the programs. There is a great need in this region for programs such as this keeping youth engaged leading to a successful outcome. Rhonda L added that now the programs can accept youth that has graduated from high school up to the age of 24, keeping in mind that they must have a barrier. 75% of the youth funding must be used with 25% of that has to be spent on a community learning projects. We spoke with employers last summer offering a 50% salary reimbursement provided that they hire the youth. 23 referrals went to America Works and the Chamber; second round youth went to Ideal and to date two youth remains employed. Forrest G. added that he would contact the Judge regarding the youth.

#### No Old Business

#### New Business

There is a company seeking Community Health Workers. Dr. Guenther suggested that a summer internship is a great tool for customers to get their foot in the door with the goal to obtain full time employment. Sheryl H. added that the State has a Many Paths, One Future Internship Grant Program:

- The Many Paths, One Future Internship Grant program will reimburse employers 50 percent of wages paid to new interns, up to \$1,500 per student.
- Awards are available for up to 1,000 students on a first-come, first-served basis.

- Internships must be in one of New Jersey's key industries: Advanced Manufacturing; Construction & Utilities; Financial Services; Health Care; Life Sciences; Retail, Hospitality & Tourism; Technology; or Transportation, Logistics & Distribution.
- Student interns must be enrolled in a New Jersey high school, college, or university and are subject to their school's internship eligibility requirements.

Many Paths, One Future is a collaborative initiative between the New Jersey Department of Labor and Workforce Development, the New Jersey Department of Education, and the Office of Higher Education. The shared goal of these three agencies is to ensure that 65 percent of adults in New Jersey have a post-secondary degree or industry-valued credential by 2025. Currently, only 50.2 percent of the workforce meets that criteria.

As part of the Many Paths, One Future initiative, the New Jersey Department of Labor and Workforce Development commits to invest \$1.5 million to assist high school and college students in obtaining paid internships.

Adjourned 10:45am

